



## IS IT TIME TO LEAVE LEGACY TOWN?

Considering a new system? What are some warning signs that it may be time for a change? What obstacles might you find along the way?

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EDUCATION

INDUSTRY EXPERTS

SOLUTIONS

Entering New Software



RFP Process

- Inventory Control
- ERP
- Accounting
- CRM
- Legacy Systems

TEAM ON BOARD!!

DELAYED DECISIONS

DANGER!

WHAT WILL YOU DO?

APPLICATIONS WORKING TOGETHER!

DEFINE BENEFITS AND ROI

ONE WAY

NOT SHARING INFO

RISKS

COSTS

LACK OF VISIBILITY

TIME TO MAKE A CHANGE?  
CEO

LOST CUSTOMERS

BAD MORALE

WASTED HOURS

BEWARE!  
Now Entering Legacy Town

CONSTRAINED CAPACITY

SUPERIOR COMPETITORS

LACK OF INFO

START

Legacy Road

WORK ON BUY-IN

REACTION TIME

OUTGROWN SYSTEMS

